

PERSONAL STYLE INVENTORY

Name _____

Date _____

Just as every person has differently shaped feet and toes from every other person, so we all have differently "shaped" personalities. Just as no person's foot shape is "right" or "wrong," so no person's personality shape is right or wrong. The purpose of this inventory is to give you a picture of the shape of your preferences, but that shape, while different from the shapes of other person's personalities, has nothing to do with mental health or mental problems.

The following items are arranged in pairs (a and b), and each member of the pair represents a preference you may or may not hold.

Rate your preference for each item by giving it a score of 0 to 5 (0 meaning you really feel negative about it or strongly about the other member of the pair, 5 meaning you strongly prefer it or do not prefer the other member of the pair). The scores for a and b MUST ADD UP TO 5 (0 and 5, 1 and 4, 2 and 3, etc.). Do not use fractions such as 2½.

Place your ratings for each item in the circle provided. Each circle should have a number in it. After you are finished with each page, add the values for each column and place that sum in the circle provided. When finished return this inventory to your instructor.

I PREFER...

- 1a ... making decisions after finding out what others think
- 1b ... making decisions without consulting others
- 2a ... being called imaginative or intuitive
- 2b ... being called factual and accurate
- 3a ... quiet, thoughtful time alone
- 3b ... active, energetic time with people
- 4a ... using methods I know well that are effective to get the job done
- 4b ... trying to think of new methods of doing tasks when confronted with them
- 5a ... talking awhile and then thinking to myself about the subject
- 5b ... talking freely for an extended period and thinking to myself at a later time
- 6a ... thinking of possibilities
- 6b ... dealing with actualities
- 7a ... inner thoughts and feelings others cannot see
- 7b ... activities and occurrences in which others join
- 8a ... the abstract or theoretical
- 8b ... the concrete or real
- 9a ... communicating little of my inner thinking and feelings
- 9b ... communicating freely my inner thinking and feelings
- 10a ... possible views of the whole
- 10b ... the factual details available
- 11a ... meeting new people
- 11b ... being alone or with one person I know well
- 12a ... ideas
- 12b ... facts
- 13a ... discussing a new, unconsidered issue at length in a group
- 13b ... puzzling out issues in my mind, then sharing results with another person
- 14a ... carrying out carefully laid, detailed plans with precision
- 14b ... designing plans and structures without necessarily carrying them out
- 15a ... being the center of attention
- 15b ... being reserved
- 16a ... imagining the nonexistent
- 16b ... examining details of the actual

	I	E	N	S
1a	○	○		
1b	○		○	
2a			○	
2b				○
3a	○			
3b		○		
4a				○
4b			○	
5a	○			
5b		○		
6a			○	
6b				○
7a	○			
7b		○		
8a			○	
8b				○
9a	○			
9b		○		
10a			○	
10b				○
11a	○	○		
11b	○			
12a			○	
12b				○
13a	○	○		
13b	○			
14a			○	
14b				○
15a	○	○		
15b	○			
16a			○	
16b				○
TOTAL FOR "I" COLUMN	○			
TOTAL FOR "E" COLUMN		○		
TOTAL FOR "N" COLUMN			○	
TOTAL FOR "S" COLUMN				○

TOTAL FOR "I" COLUMN

TOTAL FOR "E" COLUMN

TOTAL FOR "N" COLUMN

TOTAL FOR "S" COLUMN

INSTRUCTIONS FOR SCORING AND INTERPRETING
PERSONALITY PATTERN INDICATOR RESULTS FORM

Each person's responses and raw scores are contained on the Personality Style Inventory. For each test you are scoring and interpreting you will need a "Personality Pattern Indicator Results Form." To complete this form, follow the instructions as given below.

1. Transfer the individual's name and the date to the upper left hand corner of the results sheet.
2. To convert the raw scores (the summations of each column) match the converted score equations on the next page. These figures are the converted scores you enter in the area available for each of the eight personality dimensions on the result sheet.
3. Using a felt-tip pen draw the lines in the appropriate columns. Indicate the dominant personality type by determining which column in each of the four pairs has the highest value. Enter that letter for the first pair in the left most box, and the letter for the second pair in the second box, etc.

Note: If the scores were equal, place both letters in the box. (For example, T/F, or N/S.)

4. Determine the personality type using the codes contained in boxes 2 and 3 of the "Dominant Personality Type" in accordance with the following patterns:

If Box 2 and Box 3 contain		Personality Style is:
S	T	ANALYTICAL
S	F	AMIABLE
N	F	PERSUASIVE
N	T	ASSERTIVE

Note: If two letters are in one of these boxes, i.e., equal scores, 50/50, write in the blend, i.e., Assertive/Persuasive Blend. However, if both box 2 and 3 have equal scores or both have a four point difference, indicate BOTH PERSONALITY STYLES AND THE PHRASE HUB BLEND.

5. Most importantly, check the Intuitive and Sensing or the Thinking and Feeling types, and if there is only a 4 point difference between them, indicate at the Personality Style the corresponding back up style. (See examples.) (So that if the dominant style is Persuasive, INFJ, the corresponding style to a 4 point difference is an Amiable, ISFJ, back up style.)

Rawscore = Converted Score

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1 = 2
2 = 5
3 = 8
4 = 10
5 = 12
6 = 15
7 = 18
8 = 20
9 = 22
10 = 25
11 = 28
12 = 30
13 = 32
14 = 35
15 = 38
16 = 40
17 = 42
18 = 45
19 = 48
20 = 50

21 = 52
22 = 55
23 = 58
24 = 60
25 = 62
26 = 65
27 = 68
28 = 70
29 = 72
30 = 75
31 = 78
32 = 80
33 = 82
34 = 85
35 = 88
36 = 90
37 = 92
38 = 95
39 = 98
40 = 100

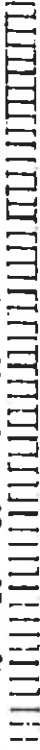
Name: _____

Date: _____

Personality Pattern Indicator Results

10 20 30 40 50 60 70 80 90 100

___ I



___ E



___ N



___ S



___ T



___ F



___ P



___ J



Dominant Personality Type

Personality Style

